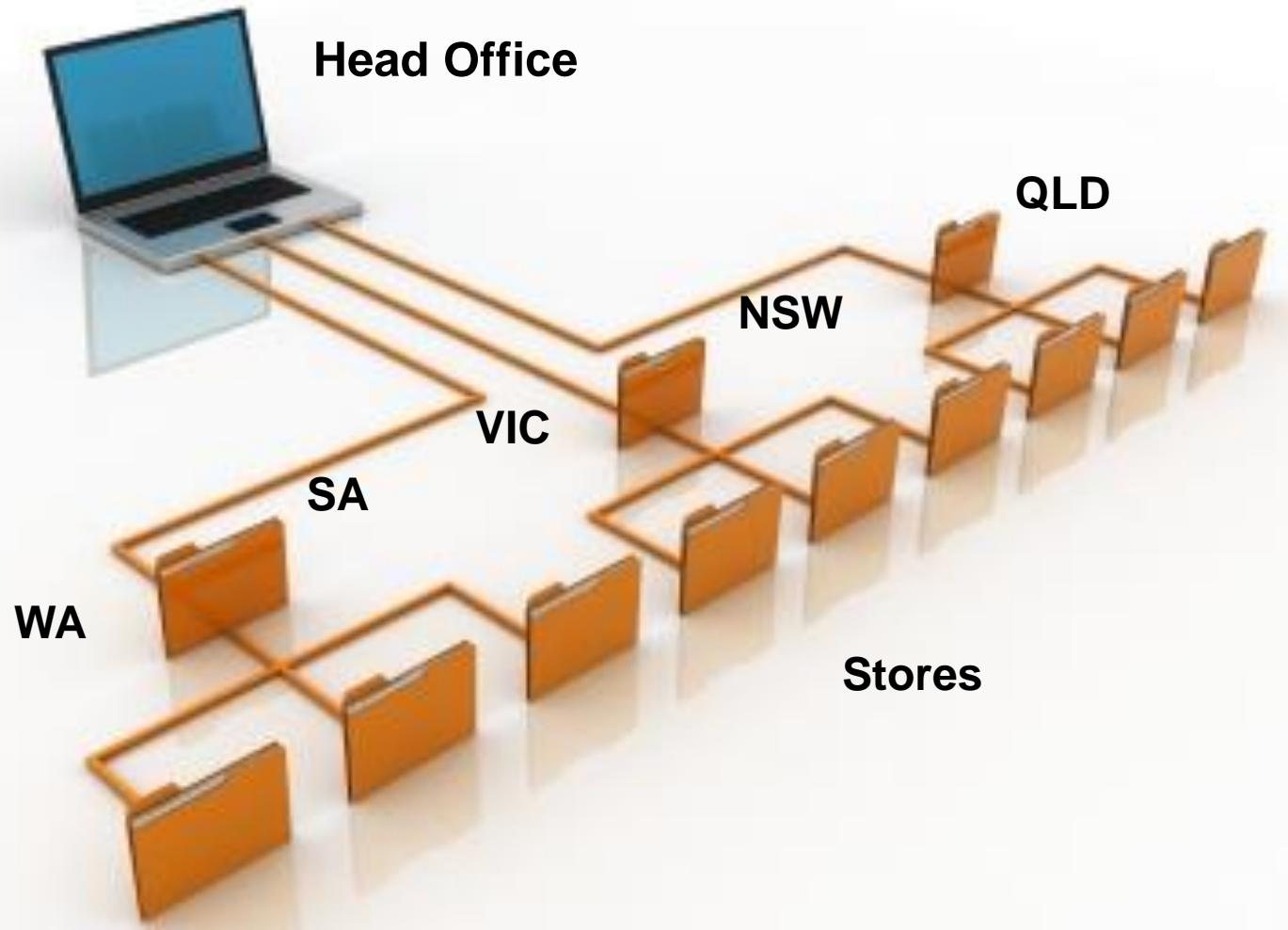


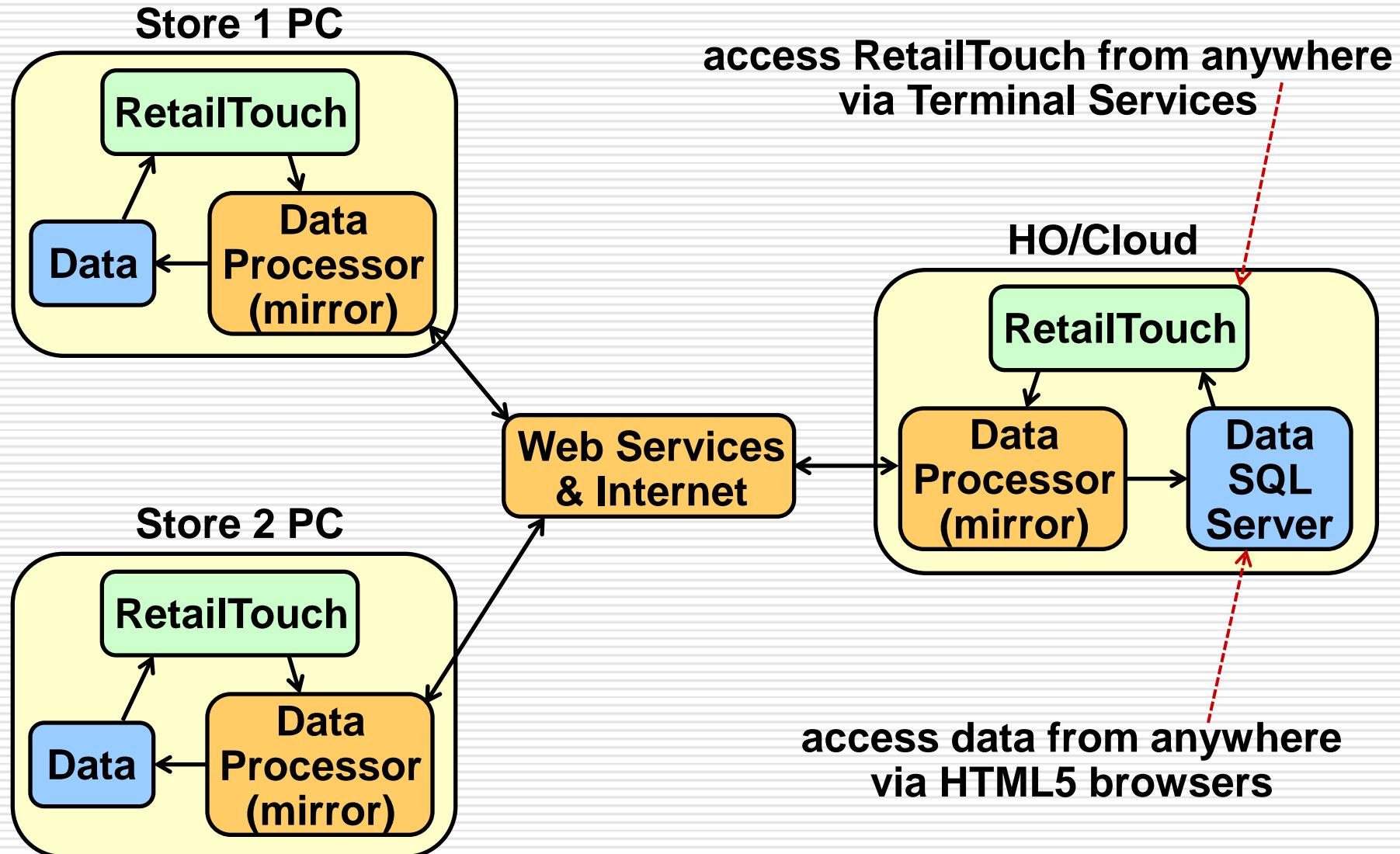




DATA^{Live}



RetailTouch DATA^{Live} POS System



Yes	Access data from anywhere	Yes	No
Yes	Central control	Yes	No
Yes	Real-time data & reports	Yes	No
Yes	Data redundancy	Yes	?
Yes	Excel/XML import/export	Yes	?
Yes	Interface to custom web site	Yes	?
Yes	Customer loyalty, vouchers	Yes	?
Yes	Data security	?	Yes
Always fast	Speed	?	Yes
Yes	Off-line operation*	?	Yes
Yes	Peripherals interface	?	Yes
Yes	Major-bank Eftpos	?	Yes
Yes	Flexible POS*	No	?
Yes	Own the system	No	Yes



- **Customised for Convenience stores:** On-going system development for exclusive features to lift group profits and efficiency.
- **Convenience-Group Accredited POS System**
- **Store POS & Head Office modules:** Ensuring the best integrity and compatibility for updates and automation.
- **ABS:** Specialising in POS systems for 20+ years; over 1600 POS lanes Australia-wide; proven top-quality service, support and software development.

Business Case

- **DATA^{LIVE}:** Saves time, maximises accuracy & control. Unique combination of Cloud & POS-specific features & performance.
- **MORE GP:** Convenience-group case studies showed all stores, even “best operator” stores, had many price/margin errors and immediately started generating more GP with RetailTouch **DATA^{LIVE}**
- **COST:** Complete system from **\$48/wk** (\$6,880 GST-ex net business cost)
- **CASE STUDIES** of **DATA^{LIVE}** profit advantage:

	<i>Under-priced items</i>	<i><15% GP</i>	<i>Below cost</i>
\$500k+ pa turnover stores:	\$ 26,000 pa	240 items	62 items
\$2m+ pa turnover stores:	\$ 50,000 pa	300 items	75 items
\$2.5m+ pa turnover stores:	\$150,000 pa	1,300 items	245 items

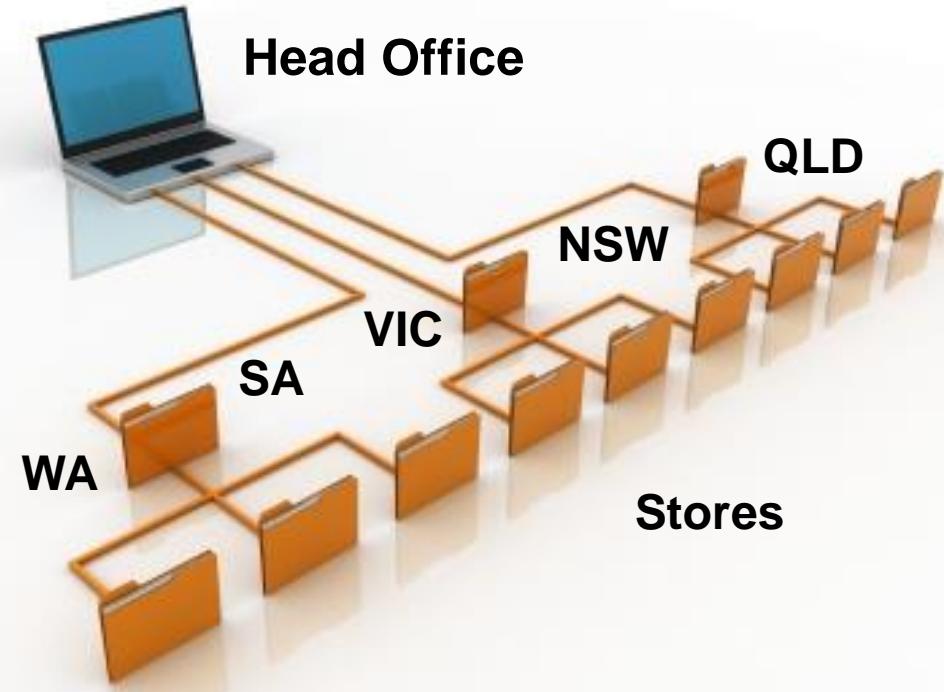
- **RETURN ON INVESTMENT:** Case studies show RetailTouch **DATA^{LIVE}** systems more than pay for themselves within 6 to 10 months

▪ **Automatic Updates**

- Products
- Cost & Sell Prices
- Promos & Deals

Save time, protect margins,
streamline your business.

Promos auto-start/stop with
correct prices and margins.



▪ **Performance Reports:**

- Comparisons, stock ranging
- Suggestions for extra profit

Extra GP adds straight to your bottom line so
even small tweaks in the right places can make
a big difference to your productivity and profits.

RetailTouch

- **COMMON SYSTEM:** Used for Head Office & stores
- **JOINT DEVELOPMENT:** Custom development for Group stores to ensure competitive advantages, future-proofing and a safe long-term investment
- **AUTOMATIC** product, price & promo updates in real-time
- **CORRECT** product range, margins and Deals (auto-updated)
- **EASY** to use POS, better owner control, lift profits
- **WATCH** the store while doing admin work on a POS PC
- **CUSTOMISE** POS layouts yourself, for the most efficient usage
- **INTEGRATE** bank-supplied EFTPOS pinpads and XPOS/Touch
- **PARK/RECALL** sales easily for better sales efficiency
- **LIVE DEALS:** POS auto-prices Deals while scanning
- **FLEXIBLE** support options, more cost-effective, from \$600 pa

POS Features

Custom POS Layouts:



POS layouts are easy to customise, eg. to add or remove buttons, change colours, captions, size and positions of button panels, and to add images.

POS Images:

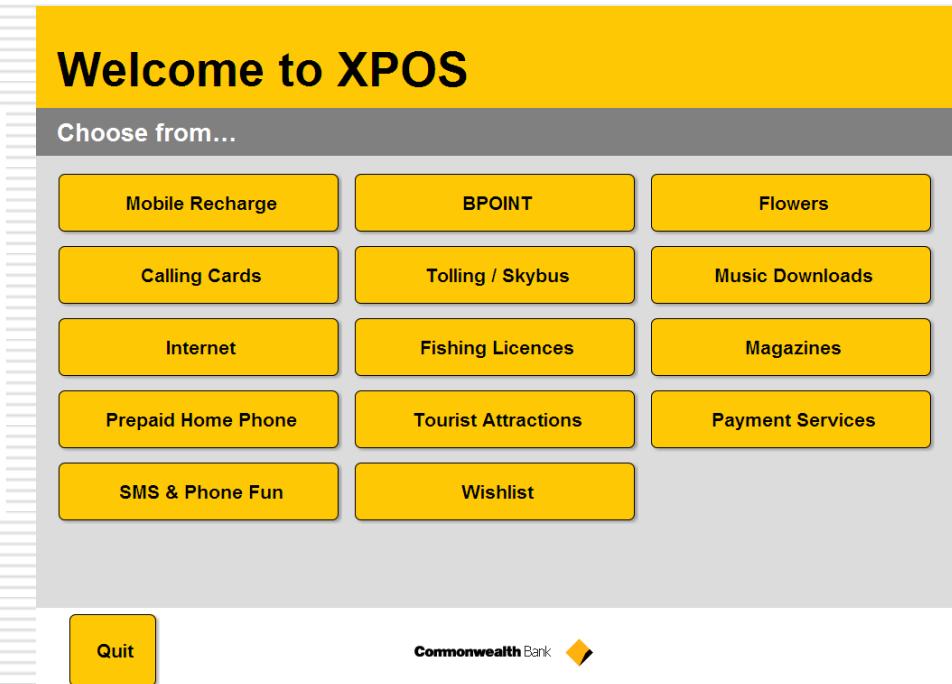
Auto-add images to POS buttons, for easy selection, eg. Fruit & Veg, and cash payments.



POS Features

XPOS:

Provides extra profits through on-line sales, eg. tickets, phone recharges, toll charges, public transport and more.



Auto-fill Panels:

These provide the simplest possible way for any store to add panels of products for fast and easy sales, eg. fast food, fruit & veg, non-barcoded items and hard-to-scan items.

POS Features

Customer Display



Hires

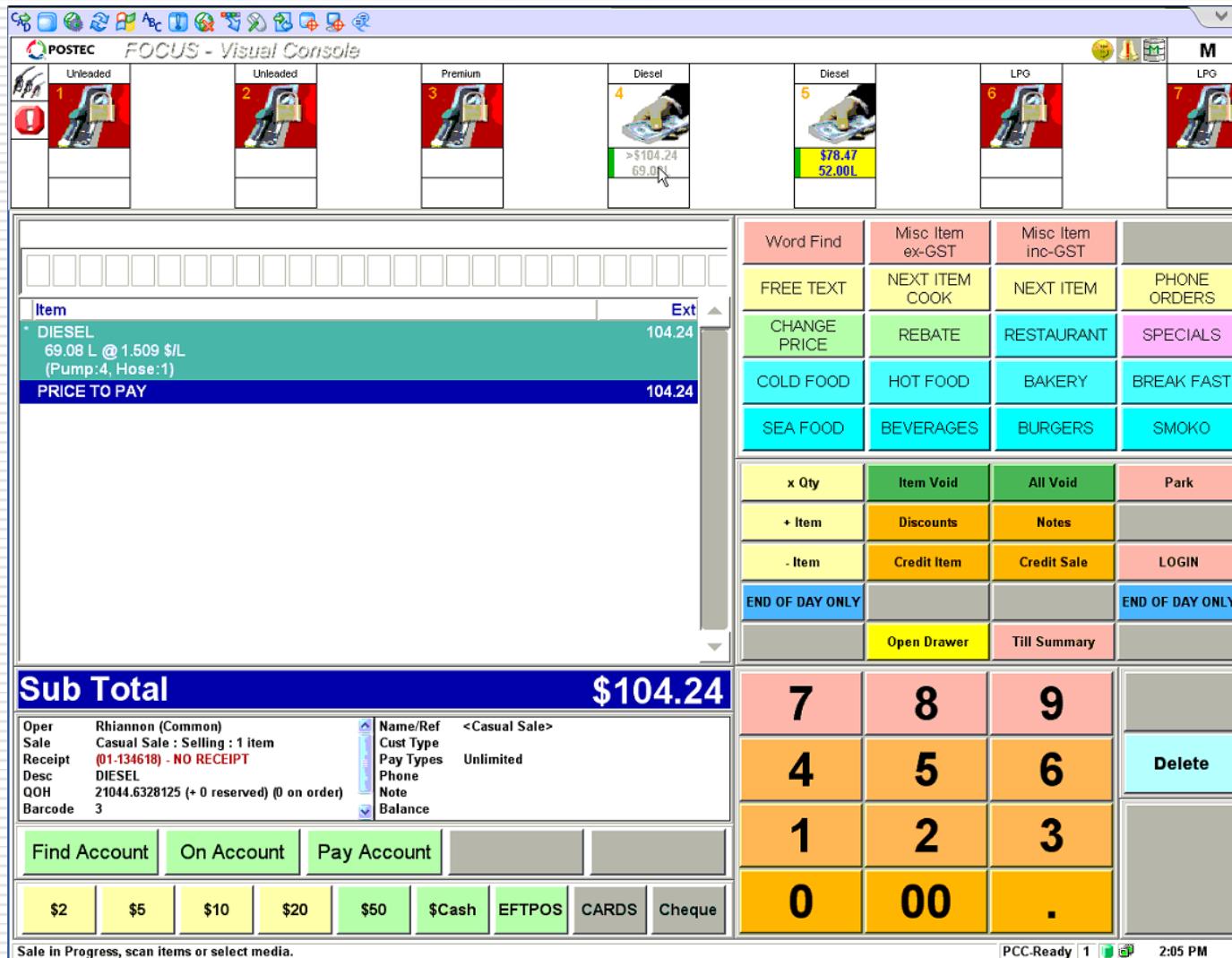
RetailTouch has a built-in movie & games hire system. This can be an excellent added service for customers and a great new profit maker.

Lucky 7 POS systems include a customer screen and RetailTouch's no-fuss fully automated Promo Display system. This shows the current sale and also constantly shows promotional items and prices.

POS Peripherals

In addition to normal POS peripherals stores can easily add extras, eg. an all-in-one scanner/scale or a POSTEC fuel pump controller. These interfaces are built in, so there are no extra modules to pay for.

POS Features - POSTEC Fuel Interface



Back Office Features

Streamlined Product Maintenance

Easy product, price and promo management.

Unique Word Finder and Product Picker make finding and maintaining products exceptionally easy.

Database Browsers

Unique "browser" feature for products, customers and suppliers make back-office maintenance fast and very streamlined. For example in Product Browser you can add, remove or re-arrange columns of information - eg. Saleable, PLU, Family, GST, Cost, Sell, Label-required - and sort by any column, eg. by profit margin to easily see high/low values that can be dealt with directly.

Back Office Features



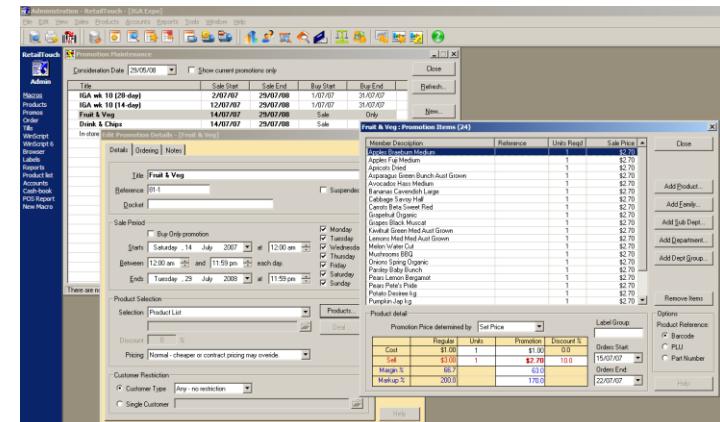
Automatic Host Support

Unique feature - only for RetailTouch Lucky 7 Live stores:
Save hours every week, with full confidence that products, prices
and promos are being accurately maintained for you via the
Internet and Lucky 7 Live. Even large IGA supermarkets don't
have this high-technology and time-saving feature.

Customer Incentives - Promos

Many types: Normal, priority, bonus, exceptions, single customer
or type, date range, day-of-week, time-of-day, eg. for hot food.

Can select all-of-store, department,
sub-department, Family, supplier,
Product Group, order/delivery, or
selected products, using easy and
flexible lookups such as Word Find,
barcode, PLU, Part No and more.



Back Office Features

Mix & Match, Deals & Quantity Discounts

Easily offer discounts for a set quantity of any flavour, or for a combination of different products (Mix & Match), or for set quantities of an item, eg. for 1, 6, or 24.

Also has options for percentage or dollar discounts, or for printed coupons for third-party offers (eg. fuel) or for next-visit rewards, with optional expiry dates and customised messages.

Frequent Shopper

Flexible points earnings, eg. exclude some items and offer bonuses for high-margin items, at any time or for set periods, for one or more customer types, eg. VIP or Senior.

Also provides for flexible redemptions, eg. with excluded items, or limited to high-margin items, for an immediate sale discount (no need for high-maintenance statements or vouchers), or even selections from a prize cabinet.

Back Office Features

Stock Control

Can be easily implemented for all or just selected items, eg. cigarettes. Allows significant reduction of staff & customer theft.

Accounting & Financials

RetailTouch has a built-in General Ledger, including an intuitive and easy-to-use Bank Cash-book (reconcile bank statements) and Direct Entry supplier payments (electronic Internet banking). Accounting data can also be exported, eg. in Myob format, to an external accountant.

Summary or detailed financial reports are available at any time, including customer and supplier statements, debtor and creditor trial balances, and many sales and performance reports.

By just using RetailTouch normally for sales and deliveries, you can instantly view/print your business financials, including inventory, Profit & Loss and Balance Sheet.

Back Office Features

Report Writer:

An easy-to-use but powerful and flexible report tool. Tick desired fields, add criteria and/or prompts, eg. for a date range, department, supplier, etc.

Can total any column, change layout and auto-export to Excel. In Excel columns can be sorted and many easy-to-use tools are available, eg. graphs, filters, sub-totals, Pivot Tables. Can also create pre-formatted spreadsheets that auto-refreshes with current data.

This excellent report writer means no more delays or waiting for a software developer to quote and write new reports.

Back Office Features

Takings Media

RetailTouch provides for any number of takings media, eg. cash, cheque, account, various credit cards, on-line and off-line EFTPOS, coupons and vouchers (basic or secure), plus a full set of options and settings, eg. float, rounding, min/max limits, cash-out, cash high/low values and credit card surcharge.

Data Export-Import

Data can be easily viewed in Excel for checking and fine-tuning, and then changes can be loaded back into RetailTouch.

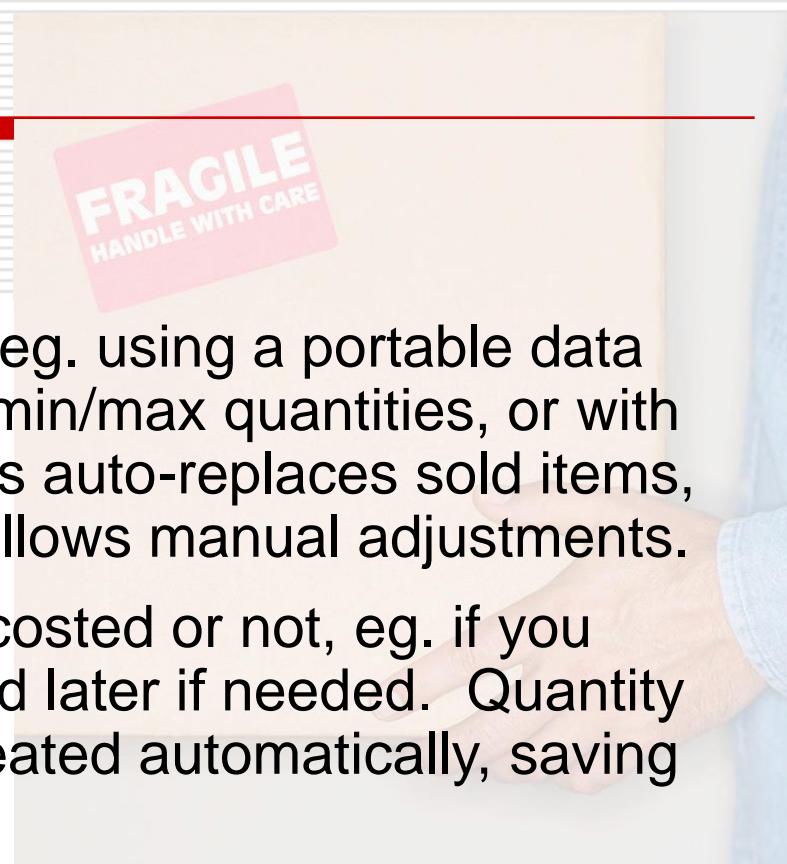
RetailTouch also provides a flexible data importer, eg. to electronically load data from other sources, including products, promos, customers, suppliers, external sales, departments and Product Families.

Back Office Features

Orders & Deliveries:

Supplier orders can be easily raised, eg. using a portable data entry unit (PDE) or automatically via min/max quantities, or with the recommended Topup system. This auto-replaces sold items, auto-adjusts for pack rounding, and allows manual adjustments.

Deliveries parked and recalled later, costed or not, eg. if you have the supplier's invoice, and edited later if needed. Quantity on hand and supplier invoices are created automatically, saving significant book-keeping work.



Security & Logs:

Security levels can be set per operator and activity logs are recorded, to easily check normal and unusual actions, eg. log in/out, serving and tender time, sale park/recall, voids, price changes, training time, manager over-ride and no-sale.

System Features

Remote Training & Support

RetailTouch includes a built-in system for remote training and support via a store's Internet connection, providing high-level convenience and saving cost and time.

Auto-Stand-Alone Operation

RetailTouch's design means POS lanes can run independently at any time, even if there is a problem with the back office PC or in-store networking. When normal connections are available again RetailTouch automatically resumes full network operation - and without needing special user intervention. This maximises operational continuity and ensures absolutely minimal disruption.

System Features

Data Redundancy

RetailTouch's design also provides unequalled and fully automatic data redundancy. Each PC has a comprehensive real-time copy of the database, so if, for example, one or even two PCs have a problem, no data is lost and trading can continue uninterrupted.

Off-site backup

The built-in data redundancy feature also provides an automatic real-time database backup off-site, at the Lucky 7 Regional Centre, so no data is lost even in a worst case with no working DVD/USB backup and all in-store PCs are lost in some way.

System Features

Minimal Staff Training Time

RetailTouch is genuinely easy to learn and use, for both the owner and staff. With its unique custom POS layouts, it's easy to make POS even simpler, faster and more foolproof. This means the fastest possible training times for new POS staff, while ensuring accurate and reliable operation.

Easy Off-site Control

With RetailTouch it's easy to add an extra licence so a home PC can connect to the store system. Alternately the back office PC can be upgraded to a laptop that can connect while at the store or from off-site. This provides excellent flexibility, eg. for an owner to complete some jobs from the comfort of their home, or while away.

Store Types & Multistores

Store Types

RetailTouch properly handles many store types, including convenience, supermarket, fruit & veg, wine/gourmet food, hardware, fuel, hires, cafe, newsagency, department, car wash, electrical, toys, bikes, gifts/souvenirs, sports/leisure, camping/fishing, clothing, tourism and many more.

Multistore Head Office

RetailTouch's Multistore module adds excellent real-time central control via the Internet - no need for expensive components - making store operations simple & efficient.

This module also ensures consistent product, pricing, promo, customer incentive, orders/deliveries and financial management, as well as consistent comparisons between stores and also consolidated group reporting.

RetailTouch DATA^{Live}

With RetailTouch, NSG stores have a genuine advantage over conventional convenience stores.



Class-leading technology provides superb efficiency at all levels, including fast, simple customer service, expert management services from Head Office and exciting promotional offers to boost business.

RetailTouch provides:

- Smart technology (combines the best of conventional + Cloud systems)
- Unique & flexible design that is perfect for retail
- The most clear and easy-to-use system available